

Federal Supply Service
Authorized Federal Supply Schedule Price List

**Schedule for Management,
Organizational and Business
Improvement Services (MOBIS)**

Axiom Resource Management, Inc.

Cage Code: IMFY9 DUNS NO:00-2207459

Federal Supply Group: 874 Class: R499

Contract Number: GS-10F-0065N

Contract Period: November 01, 2002

Contract End Date: October 31, 2022

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Contract Administration:

Russell Hill, Director of Contracts

On-Line Access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: <http://www.gsa.gov>.



CUSTOMER INFORMATION

1 a. Authorized Special Item Numbers (SIN's)

***Special Item No. 874-1 Consulting Services
Special Item No. 874-2 Facilitation Services
Special Item No. 874-7 Program Integration
and Project Management***

1 b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. **(See price lists.)**

2. Maximum order: **\$1,000,000.00**

3. Minimum order: **\$300.00**

4. Geographic coverage (delivery area): **Domestic only**

5. Point(s) of production (city, county, and state or foreign country):
Same as company address

6. Discount from list prices or statement of net price: **Government net prices (discounts already deducted). See the following**

7. Quantity discounts: **None Offered**

8. Prompt payment terms: **Net 30 Days**

9 a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes [] No

9 b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: **Accept Over \$2,500**

10. Foreign items (list items by country of origin): **None**

11 a. Time of delivery (Contractor insert number of days): **Specific on the Task Order**

11 b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." Under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:
Contact Contractor

CUSTOMER INFORMATION CONTINUED

- 11 c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: **Contact Contractor**
- 11 d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: **Contact Contractor**
- 12. F.O.B. point(s): **Destination**
- 13 a. Ordering address(es): **Same as company address**
- 13 b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. Payment address(es): **Same as company address**
- 15. Warranty provision: **Contractor’s standard commercial warranty**
- 16. Export Packing Charges (if applicable): **N/A**
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): **Contact Contractor**
- 18. Terms and conditions of rental, maintenance, and repair (if applicable): **N/A**
- 19. Terms and conditions of installation (if applicable): **N/A**
- 20 a. Terms and conditions of repair parts indicating date of parts, price lists, and any discounts from list prices (if applicable): **N/A**
- 20 b. Terms and conditions for any other services (if applicable): **N/A**
- 21. List of service and distribution points (if applicable): **N/A**
- 22. List of participating dealers (if applicable): **N/A**
- 23. Preventive Maintenance (if applicable): **N/A**

CUSTOMER INFORMATION CONTINUED

- 24 a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants):
N/A
- 24 b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's web site or other location) The EIT standards can be found at: <http://www.section508.gov/>
25. Data Universal Numbering System (DUNS) Number: **00-2207459**
26. Notification regarding registration in Central Contractor Registration (CCR) database: **Registered.**

Contractor will accept LH and FFP.

CONSULTATION SERVICE, SIN 874-1

Established in 1996, Axiom Resource Management, Inc. provides a full range of professional consulting services, including scientific, technical, and communications support to business and government clients. A minority-owned enterprise, Axiom's headquarters is located in Skyline Towers, Falls Church, Virginia, with branch offices located throughout the country.

Whenever policy, planning, and service improvement issues arise, complex organizations need a partner that can quickly deliver reliable solutions. That partner must offer the appropriate expertise, but must also know the right questions to ask to devise solutions that are both effective and enduring.

Axiom is helping government agencies and commercial clients build new capabilities, improve existing processes, and manage today's fast-changing business environment. We keep pace with developments in technology and communications, ensuring that our staff experts are able to distinguish genuine trail-blazing innovations from short-lived fads in management technique. We recruit the most accomplished senior experts from a broad range of specialized fields whose careers testify to their commitment and dedication. We team these veterans with protégés, who in turn gain the benefit of a mentor as they acquire the advanced skills and experience needed to meet the requirements of service on an Axiom technical team. Finally, our corporate management is dedicated to relieving our technical teams of any and every administrative burden that may distract from their focus, thereby freeing all Axiom team members to commit more of their skill and attention to our clients' success than otherwise would be possible.

This combination of experienced in-house expertise and Axiom's extraordinary access to advanced specialists in academia, industry, and government enables us to deliver consultancy studies and analyses that support succinct, understandable recommendations for business process improvements and the program management support necessary to lasting improvements in productivity and quality.

- **Measuring Performance and Results.** Assessing performance has become the industry standard for measuring success. Evaluating performance, however, whether of an individual, a team, or an entire organization, is a delicate process. Inappropriate techniques or poorly crafted methodologies will overlook opportunities for real improvement and produce recommendations or plans that can be counterproductive. Axiom's approach avoids these hazards by beginning with careful attention to the client's purpose for investing in an evaluation. When there are several potential audiences for the evaluation—for example, consumers and policymakers—our evaluation design addresses the needs and expectations of each audience. We select an evaluation process that objectively meets these requirements without disrupting our clients' day-to-day operations. Rather than an "off-the-shelf" assessment template, our customized business assessments can be as simple as a measurement of performance outcomes or as complex as a thorough assessment of the policy, program, personnel, and management issues that affect the results.

CONSULTATION SERVICE, SIN 874-1 CONTINUED

- **Policy and Planning Assistance.** Environments change, stakeholder expectations change, and sometimes agencies and organizations must respond by reviewing their mission, policies, and plans. Axiom can help this process by clarifying existing goals or creating new goals and systematically researching the changing environment. This provides a basis for a planning process that meets each client's unique requirements. Axiom offers further help through decision models and implementation analyses that pinpoint how policy and planning choices affect performance. Axiom's expert consultation services produce recommendations and trade-off analyses that make our clients' policy and planning choices rational, well informed, and sensitive to the needs of the environment.
- **Making Best Use of Resources.** Doing more with less is the essence of productivity improvements. But in practice, improving productivity is both science and art. Axiom's consultants develop models that help our clients expand the depth and breadth of the services they offer, improving the quality without expanding the workforce. We analyze program constraints like schedules and available resources. We identify means for improving customer satisfaction and eliminating duplicative or wasteful steps in service delivery. We then recommend a coherent, straightforward action plan for improving routine business operations. Usually these can be implemented by our clients themselves, but if requested, Axiom can provide training, technical assistance, and on-going support.
- **Managing Change.** Organizations are most productive when they adhere to efficient, repeatable standard operating procedures. The better managed organizations spend years perfecting these routines. But circumstances are constantly changing: new markets open; new products are brought to market; and the dizzying pace of technological development just seems to accelerate. Successful organizations adapt to changes and learn to exploit new opportunities to the benefit of clients and customers. Axiom experts help clients modify existing procedures and innovate new processes to take maximum advantage of changing business conditions. Effective communication is critical to successful change management. Axiom experts provide action plans that strengthen lines of communication and prepare personnel for new roles and responsibilities. Whether the goal is to integrate programs in an existing business unit or to create a whole new organizational entity, Axiom's approach and technical assistance eases our clients' adjustment to necessary and profitable changes.

Axiom stands ready to support government and commercial clients seeking to improve their organizational operations and functions by providing complete, competent, and cost effective business consulting services.

FACILITATION SERVICES, SIN 874-2

Organizations succeed only if employees know their roles, understand their objectives, and collaborate effectively with their colleagues. Whether the task is researching and developing new products, providing orientation and training to new staff members, or convening conferences large or small, teamwork is essential to success. And effective teamwork often requires the support of independent facilitators and meeting planners to ensure that critical stakeholders are team members, that stakeholder input is circulated to all team members, that discussions actually progress into consensus, and that the consensus is implemented in the most efficient means available.

Axiom provides facilitation services to our clients at any depth of detail appropriate to their needs, from handling the logistics of board meetings to detailing long-term staff in support of project development teams. Our staff members bring an intuitive understanding of the challenges that undermine effective teamwork and a wealth of experience in helping clients overcome these challenges. Axiom's process analyzes the inputs obtained from all participating sources, and combines them into a cohesive package to be reviewed by participants who, with our guidance, produce more effective solutions that fully meet their objectives.

- **Facilitation:** Our approach to planning, structuring, and conducting meetings adheres to a disciplined but flexible facilitation methodology that has proven a reliable guide to client satisfaction. Working closely with our clients to plan and develop each event, Axiom ensures that a meeting's or event's priorities and objectives are clearly stated, integral to the organization's overall objectives, and achievable. Axiom focuses on productive communication, eliminating friction between groups, reconciling what may otherwise appear to be divergent interests within groups, creating an open forum and maximizing productive participation, and keeping to clearly established schedules.

Axiom has a well-established track record for providing effective coordination and decision-making support to our clients. We use an array of proven tools and processes that enables even the most disparate groups to resolve disagreements and produce convincing results tailored to meet the client's objectives. Applying these procedures, participants develop their consensus statements and complete their meeting objectives.

Axiom has developed training materials to improve a company's management and reporting of activity results. Axiom's services not only include facilitation within, but also across agencies and among nongovernmental participants.

FACILITATION SERVICES, SIN 874-2

- **Meeting and Conference Planning and Development.** Axiom assesses the specific requirements and provides thorough planning, complete implementation, and any follow-up required to ensure a successful meeting or conference. We work with the client to develop a comprehensive and organized agenda and desired outcomes or goals list. These are entered into a database for tracking. Our meetings and conferences are, therefore, carefully planned to provide sufficient time and flexibility to identify emergent problems and other satisfy unanticipated needs that may arise without threat to the planned agenda. Management organizational, and business improvement efforts are significantly accelerated when well-planned meetings and conferences resolve all pending issues.

As organizations change their strategic focus to reflect new circumstances, well-managed meetings can quickly and effectively steer the reallocation of resources to achieve newly established goals or to ensure that organizations maintain their original course despite the changes beyond their control.

- **Logistics Coordination:** Axiom has earned a solid reputation with our clients by anticipating requirements for client meetings, conferences, symposia, and similar events. We provide and monitor our extensive logistic support efforts at all levels to ensure that they enhance every activity we coordinate. This support includes arranging itineraries, securing an appropriate forum, drafting and delivering preparatory materials, arranging airline ticketing, hotel accommodations, and ground transportation, and receptions that range from small gatherings to larger, catered meals. We ensure access to all necessary business services, including audiovisual equipment, Internet support, photocopying, printing, facsimile, and administrative support. With unrivaled expertise in supporting workers with disabilities, we provide Braille, large print, and disk copies of materials and arrange for sign language interpreters, real time translations, audio loops, and other assistive technologies and accommodations as needed.
- **Materials Development:** Axiom accurately prepares documentation such as background papers, bibliographies, meeting agendas, name badges, comprehensive minutes, action item reports, and briefings as required to support all efforts.

Axiom is proud of our success in developing and facilitating successful meetings and conferences for our clients.

PROGRAM INTEGRATION AND PROJECT MANAGEMENT SERVICES, SIN 874-7

Axiom offers the most experienced program management professionals available anywhere, delivering solutions that help our clients integrate disparate activities into optimal performance. Our skilled personnel design and implement formalized business processes to manage complex and dynamic solutions for the government and commercial clients in communications, healthcare, military procurement, aviation, the sciences, and other sectors. Where these sectors overlap, Axiom's experience is especially valuable. We currently provide information technology, marketing, procurement, and program management support, for example, to the defense department's health program offering quality healthcare to more than 8.7 million military personnel, retirees, and eligible family members.

Axiom has developed a program management model based on the Department of Defense (DoD) 5000.2-R, which the DoD uses to manage large automated information and weapon systems using a consistent, disciplined, centralized business approach to managing national and global programs. This centralized business approach allows the Axiom team to provide program management support founded on the following principles:

- **Create Accountability and Responsibility**

Axiom clearly identifies stakeholders and their corresponding responsibility, authority, and accountability, ensuring that centralized program management consolidates, integrates, and prioritizes requirements.

- **Provide Current, Informative Program Data for Decision-making**

Axiom delivers timely program and budget data to help decision-makers reach well-informed conclusions on costs, schedules, and performance tradeoffs.

- **Provide a Structured Process**

Axiom establishes disciplined and repeatable processes that help ensure we deliver the quality of service our clients expect, on time, and on budget.

- **Facilitate Flexibility**

Axiom has learned that if everything is going as planned, it is only because the plan is flexible enough to accommodate the unexpected—not even Axiom experts can anticipate every contingency. Our technical program management teams have the dexterity to respond quickly to changing circumstances, new program requirements, or sudden resource reallocations.

PROGRAM INTEGRATION AND PROJECT MANAGEMENT SERVICES, SIN 874-7 CONTINUED

- **Provide Acquisition Planning and Support**

Axiom has extensive experience with procurement issues in the public and private sectors. Axiom's team has a thorough knowledge of the Federal Acquisition Regulation (FAR) and supports the Government's streamlining efforts for acquiring goods and services. Through market surveys and contract research, Axiom can provide the most timely and cost-effective means to acquire the necessary resources or tools required by each program.

Axiom stands ready to assist the Federal Agencies in their program and project management and integration responsibilities.

Axiom Resource Management
MOBIS PRICING SCHEDULE
Contract Period: November 1 Through October 31

Labor Category	Base Year	Option Year 1	Option Year 2	Option Year 3	Option Year 4
	(11/1/02 - 10/31/03)	(11/1/03 - 10/31/04)	(11/1/04 - 10/31/05)	(11/1/05 - 10/31/06)	(11/1/06 - 10/31/07)
Sr. Principal A	231.79	239.30	247.68	256.35	265.32
Sr. Principal B	158.06	163.18	168.90	174.81	180.93
Sr. Principal C	133.95	138.29	143.13	148.14	153.33
Program Manager A	126.53	130.62	135.20	139.93	145.55
Program Manager B	117.88	121.70	125.96	130.27	134.93
Program Manager C	109.30	112.84	116.79	120.88	125.11
Subject Matter Expert	105.84	109.28	113.10	117.06	121.16
Project Manager A	101.27	104.56	108.22	112.01	115.92
Project Manager B	96.44	99.56	103.05	106.66	110.38
Functional Expert	92.16	95.14	98.47	101.92	105.49
Sr. Systems Analyst A	90.62	93.56	96.84	100.23	103.73
Sr. Systems Analyst B	87.88	90.73	93.91	97.20	100.59
Project Manager C	85.72	88.50	91.59	94.80	98.11
Sr. Systems Analyst C	84.40	87.14	90.18	93.34	96.61
Management Analyst A	83.58	86.28	89.31	92.44	95.67
Analyst A	80.37	82.97	85.88	88.89	91.99
Management Analyst B	77.36	79.87	82.66	85.55	88.55
Research Analyst A	75.69	78.14	80.88	83.71	86.63
Writer/Editor	75.02	77.46	80.16	82.97	85.88
Analyst B	72.86	75.22	77.86	80.59	83.40
Analyst C	69.65	71.91	74.42	77.02	79.72
Research Analyst B	66.97	69.15	71.56	74.06	76.66
Management Analyst C	62.16	64.18	66.42	68.74	71.15
Data Analyst A	58.97	60.89	63.01	65.22	67.50
Sr. Office Administrator	57.12	58.97	61.04	63.18	65.39
Research Analyst C	53.58	55.31	57.26	59.26	61.33
Conference Manager	50.37	52.00	53.83	55.71	57.66
Data Analyst B	48.23	49.80	51.54	53.34	55.21
Graphics Support	45.02	46.48	48.11	49.79	51.53
Office Administrator	43.95	45.38	46.96	48.60	50.30
Graphics/Technical Assistant	39.65	40.94	42.36	43.84	45.39
Administrative Assistant	36.44	37.63	38.94	40.30	41.72
Clerical/Receptionist	30.65	31.64	32.75	33.90	35.08

Axiom Resource Management
MOBIS PRICING SCHEDULE
Contract Period: November 1 Through October 31

Labor Category	Option Year 5	Option Year 6	Option Year 7	Option Year 8	Option Year 9
	(11/1/07 - 10/31/08)	(11/1/08 - 10/31/09)	(11/1/09 - 10/31/10)	(11/1/10 - 10/31/11)	(11/1/11 - 10/31/12)
Sr. Principal A	274.60	284.22	294.16	304.46	315.12
Sr. Principal B	187.26	193.82	200.60	207.62	214.88
Sr. Principal C	158.69	164.25	170.00	175.94	182.10
Program Manager A	149.90	155.14	160.58	166.19	172.01
Program Manager B	139.65	144.54	149.60	154.83	160.26
Program Manager C	129.49	134.01	138.71	143.56	148.59
Subject Matter Expert	125.40	129.79	134.32	139.03	143.89
Project Manager A	119.98	124.18	128.53	133.03	137.69
Project Manager B	114.25	118.25	122.39	126.67	131.10
Functional Expert	109.19	113.01	116.96	121.06	125.29
Sr. Systems Analyst A	107.36	111.12	115.00	119.03	123.20
Sr. Systems Analyst B	104.11	107.76	111.53	115.43	119.47
Project Manager C	101.56	105.11	108.79	112.59	116.53
Sr. Systems Analyst C	99.99	103.49	107.11	110.86	114.74
Management Analyst A	99.01	102.48	106.06	109.79	113.63
Analyst A	95.21	98.54	102.00	105.57	109.26
Management Analyst B	91.65	94.85	98.17	101.62	105.17
Research Analyst A	89.67	92.81	96.06	99.42	102.90
Writer/Editor	88.88	91.99	95.21	98.54	101.99
Analyst B	86.31	89.34	92.47	95.70	99.05
Analyst C	82.51	85.41	88.39	91.48	94.68
Research Analyst B	79.34	82.12	85.00	87.97	91.05
Management Analyst C	73.65	76.22	78.88	81.65	84.51
Data Analyst A	69.87	72.31	74.84	77.47	80.17
Sr. Office Administrator	67.67	70.04	72.50	75.03	77.66
Research Analyst C	63.48	65.70	68.00	70.37	72.84
Conference Manager	59.67	61.77	63.92	66.16	68.48
Data Analyst B	57.14	59.14	61.21	63.35	65.57
Graphics Support	53.34	55.20	57.14	59.13	61.21
Office Administrator	52.07	53.90	55.78	57.73	59.75
Graphics/Technical Assistant	46.97	48.62	50.32	52.08	53.91
Administrative Assistant	43.17	44.68	46.24	47.86	49.54
Clerical/Receptionist	36.31	37.58	38.89	40.25	41.67

Axiom Resource Management
MOBIS PRICING SCHEDULE
Contract Period: November 1 Through October 31

Labor Category **Option Year 10** **Option Year 11** **Option Year 12** **Option Year 13** **Option Year 14**
(11/1/12 - 10/31/13) *(11/1/13 - 10/31/14)* *(11/1/14 - 10/31/15)* *(11/1/15 - 10/31/16)* *(11/1/16 - 10/31/17)*

Sr. Principal A	326.14	337.57	349.38	361.61	374.26
Sr. Principal B	222.40	230.19	238.24	246.58	255.21
Sr. Principal C	188.48	195.07	201.90	208.97	216.28
Program Manager A	178.03	184.26	190.71	197.39	204.30
Program Manager B	165.87	171.67	177.68	183.90	190.33
Program Manager C	153.80	159.17	164.75	170.51	176.48
Subject Matter Expert	148.93	154.14	159.54	165.12	170.90
Project Manager A	142.50	147.49	152.65	158.00	163.52
Project Manager B	135.69	140.45	145.36	150.44	155.71
Functional Expert	129.68	134.21	138.91	143.77	148.81
Sr. Systems Analyst A	127.51	131.97	136.59	141.38	146.32
Sr. Systems Analyst B	123.65	127.98	132.46	137.10	141.90
Project Manager C	120.61	124.83	129.20	133.73	138.40
Sr. Systems Analyst C	118.76	122.92	127.22	131.67	136.28
Management Analyst A	117.60	121.72	125.98	130.38	134.95
Analyst A	113.09	117.05	121.14	125.38	129.77
Management Analyst B	108.85	112.66	116.61	120.69	124.91
Research Analyst A	106.50	110.22	114.08	118.07	122.21
Writer/Editor	105.56	109.26	113.08	117.04	121.13
Analyst B	102.51	106.10	109.82	113.67	117.64
Analyst C	98.00	101.43	104.98	108.66	112.46
Research Analyst B	94.23	97.54	100.95	104.48	108.14
Management Analyst C	87.46	90.52	93.70	96.97	100.37
Data Analyst A	82.98	85.89	88.89	92.00	95.22
Sr. Office Administrator	80.38	83.19	86.10	89.12	92.23
Research Analyst C	75.39	78.02	80.76	83.59	86.51
Conference Manager	70.87	73.36	75.92	78.58	81.33
Data Analyst B	67.86	70.23	72.70	75.24	77.88
Graphics Support	63.35	65.57	67.86	70.23	72.69
Office Administrator	61.85	64.01	66.24	68.57	70.96
Graphics/Technical Assistant	55.79	57.75	59.76	61.86	64.02
Administrative Assistant	51.27	53.07	54.92	56.85	58.84
Clerical/Receptionist	43.12	44.63	46.19	47.81	49.49

**Axiom Resource Management
MOBIS PRICING SCHEDULE**

Contract Period: November 1 Through October 31

Labor Category **Option Year 15** **Option Year 16** **Option Year 17** **Option Year 18** **Option Year 19**
(11/1/17 - 10/31/18) *(11/1/18 - 10/31/19)* *(11/1/19 - 10/31/20)* *(11/1/20 - 10/31/21)* *(11/1/21 - 10/31/22)*

Sr. Principal A	387.36	400.92	414.95	429.48	444.51
Sr. Principal B	264.15	273.40	282.96	292.87	303.12
Sr. Principal C	223.85	231.68	239.79	248.19	256.87
Program Manager A	211.44	218.84	226.51	234.43	242.64
Program Manager B	197.00	203.89	211.03	218.41	226.05
Program Manager C	182.65	189.05	195.66	202.51	209.60
Subject Matter Expert	176.88	183.07	189.48	196.11	202.97
Project Manager A	169.25	175.17	181.30	187.65	194.21
Project Manager B	161.17	166.80	172.64	178.68	184.94
Functional Expert	154.01	159.40	164.98	170.75	176.73
Sr. Systems Analyst A	151.44	156.75	162.23	167.91	173.79
Sr. Systems Analyst B	146.86	152.00	157.32	162.82	168.53
Project Manager C	143.25	148.26	153.45	158.82	164.38
Sr. Systems Analyst C	141.05	145.99	151.10	156.39	161.86
Management Analyst A	139.67	144.56	149.62	154.85	160.28
Analyst A	134.31	139.01	143.88	148.91	154.12
Management Analyst B	129.28	133.81	138.49	143.33	148.35
Research Analyst A	126.48	130.91	135.50	140.24	145.15
Writer/Editor	125.37	129.76	134.30	139.00	143.87
Analyst B	121.76	126.01	130.43	134.99	139.72
Analyst C	116.40	120.47	124.68	129.05	133.57
Research Analyst B	111.92	115.84	119.90	124.09	128.44
Management Analyst C	103.88	107.51	111.28	115.17	119.20
Data Analyst A	98.55	102.00	105.57	109.27	113.09
Sr. Office Administrator	95.46	98.80	102.26	105.84	109.55
Research Analyst C	89.54	92.68	95.92	99.27	102.75
Conference Manager	84.18	87.12	90.17	93.33	96.60
Data Analyst B	80.60	83.42	86.34	89.37	92.49
Graphics Support	75.24	77.88	80.60	83.42	86.33
Office Administrator	73.45	76.02	78.68	81.44	84.29
Graphics/Technical Assistant	66.26	68.58	70.98	73.47	76.04
Administrative Assistant	60.90	63.03	65.23	67.52	69.89
Clerical/Receptionist	51.21	53.01	54.86	56.78	58.77